1. State law requires segregated reserve, annual reporting, and/or detailed application (11):

State	Years in operation	Board resolution	Disclosure in agreement	Reserve required	Investment limitations	Other registrations
AL ¹	_	_	yes	yes	_	_
AR	5	yes		yes ²	yes ³	—
CA	10	yes	yes	yes ⁴	yes ⁴	—
FL	5	—	yes	yes ⁵	yes	—
HI ⁶	10 in HI	—	yes	yes	7	—
MD	10 in MD	—	yes ⁸	yes	7	_
NJ	10	yes	—	yes	7	yes ⁹
NY	10	yes		yes	7	—
ND	—	—	—	yes	—	—
TN	_	_	yes ⁸	yes ¹⁰	7	_
WA ¹¹	3	-	—	yes	7	yes ¹²

NOTES:

- ¹ Regulated by Securities Dept. rather
- than Insurance

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- ² May elect to segregate AR annuitants
- ³ Prudent investor standard allowed
- ⁴ CA annuitants only
- ⁵ May elect to segregate FL annuitants
- ⁶ Law requires \$200,000 of assets in Hawaii
- ⁷ Prudent investor standard
- ⁸ If signed, or in separate signed document
- ⁹ Registration with NJ Div. of Revenue and NJ Dept. of Law and Public Safety
- ¹⁰ TN-only fund allowed but no longer mandated
 ¹¹ Organization must have \$500,000 in unrestricted net assets
- ¹² Registration with WA Secretary of State

2. State law provides for exemption - Notification required (14):

YOUR PAR<u>TNER</u>

GIVING SUC<u>CESS</u>

IN PLANNED

State	Years in operation	Board resolution	Disclosure in agreement	Reserve required	Available assets	Other registrations
AK	3	—	yes	—	\$300k	_
СТ	3	_	yes	—	\$300k	_
GA ¹³	3	_	yes	—	\$300k	_
ID	3	—	yes	—	\$100k	_
IA	3	_	yes	—	\$300k	_
MS	3	—	yes	—	\$300k	yes ¹⁴
MO	3	_	yes	-	\$100k	_
NV	3	_	yes	—	\$300k	_
NH ^{15, 16}	3	_	yes	yes	\$300k	yes ¹⁷
NM	3	_	yes	_	\$300k ¹⁸	_
NC	3	_	yes	—	\$100k	_
OK ¹³	3	_	yes	—	\$100k	_
TX	3	_	yes	—	\$100k	_
WV	3	—	yes	_	\$300k	_

NOTES:

¹³ Annual reporting: submission of audited financial statement

¹⁴ Registration with MS Secretary of State (as charitable organization)

¹⁶ Annuity rates must not exceed ACGA suggested rates

- ¹⁷ General registration with NH Dept. of Justice in some instances
- ¹⁸ Either in unrestricted assets or reserve fund

¹⁵ Annual reporting: re-notification

3. State law provides for exemption - No notification required (22):

YOUR

PARTNER IN PLANNED

GIVING SUCCESS

State	Years in operation	Board resolution	Disclosure in agreement	Reserve required	Available assets	Other registrations
AZ	3	—	19	—	\$300k	_
СО	3	_	yes	—	—	_
DE	_	_	_	_	_	_
IL	2020	—	—	—	\$2 mil. ²⁰	—
IN	_	_	—	—	—	_
KS	_	_	_	—	—	_
KY	_	_	_	—	—	yes ²¹
LA	—	—	—	—	—	—
ME	5	_	_	—	—	yes ²²
MA	_	_	_	—	—	_
MI	_	_	_	—	—	_
MN	—	—	—	_	—	_
MT	3 ²⁰	_	_	yes ²⁰	\$100K ^{20,23}	_
NE	3	—	—	—	—	—
OR	5	_	24	yes	\$300k	_
PA	3	—	yes	_	\$100k ²⁵	yes ²⁶
SC	5	_	_	—	—	_
SD	10	—	yes	—	\$500k	yes ²⁷
UT	_	—	—	—	—	—
VA	3	_	yes	_	\$100k	—
VT	3	_	yes	—	\$300k	_
WI	3	_	yes ²⁸	_	—	_

NOTES:

¹⁹ Detailed disclosure statement to donor prior to gift

²⁰ Waived if annuities reinsured

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- ²¹ Certain charities must file copy of Form 990 with KY Attorney General
- ²² Registration with ME Secretary of State (qualified as foreign corporation)

²³ \$100k in unrestricted assets or \$300k net worth

²⁵ Plus one-half principal value of then outstanding annuities

- ²⁶ Certain charities must register with PA Dept. of State (general solicitation law)
- ²⁷ Registration with SD Secretary of State (qualified as foreign corporation)
- ²⁸ Language modified when law changed 4/18/14

4. State law does not specifically address gift annuities (4):

DC, OH²⁹, RI, WY

NOTES:

²⁹ OH previously provided for an exemption from securities law under now rescinded administrative rule. OH Court of Appeals case decided in 2002 held gift annuities not subject to insurance regulation (OH Supreme Court declined to hear appeal).

²⁴ Content-specific written disclosure, in agreement or other document